

# Actron Technology

(8255.TT)



## 2023/Q4 Investor Conference

### Speakers:

- 吳憲忠 George Wu: President / Spokesperson
- 黃錫欽 Jason Huang: VP of Sales & Marketing / Deputy Spokesperson
- 鍾曉瑩 Mia Chung : Special assistance / Investor Relations

Dec, 28<sup>th</sup>, 2023

# Agenda

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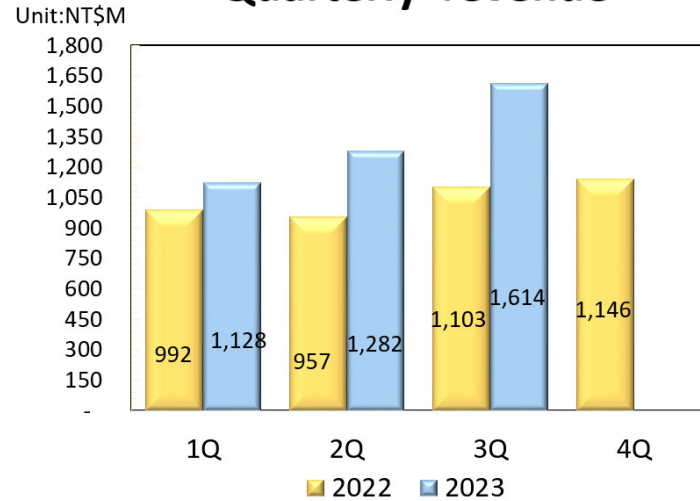
1. Financial Highlight
2. Global Automobile Sales
3. Q & A

# Financial Highlight

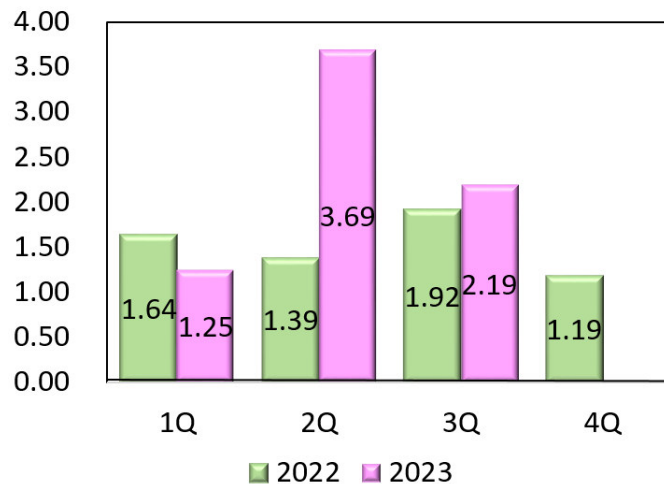
# Sales Contribution by Products



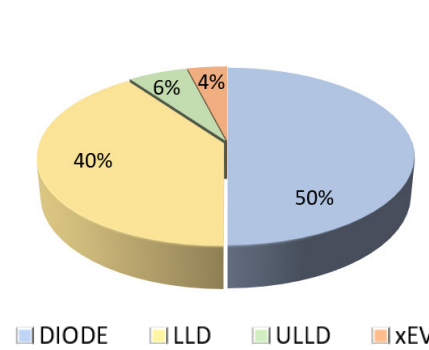
## Quarterly revenue



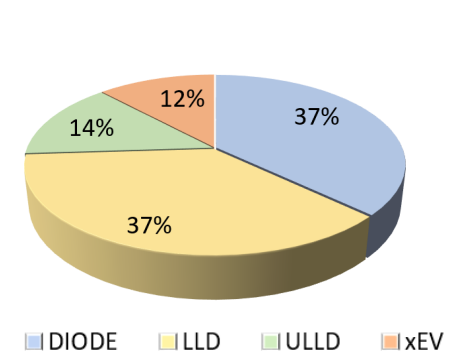
## Quarterly EPS



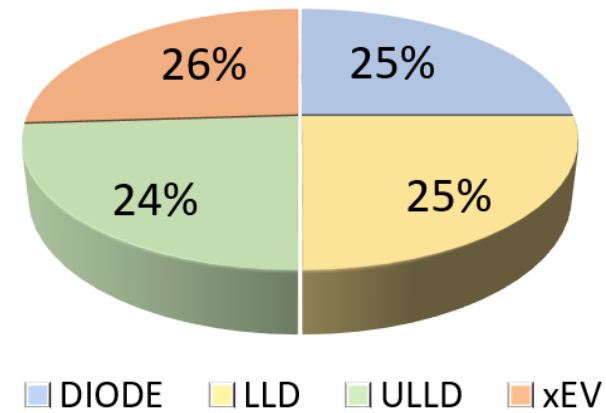
## 2022



## 2023 Q1-Q3



## 2024(F)



# 2023 全球車市銷售概況



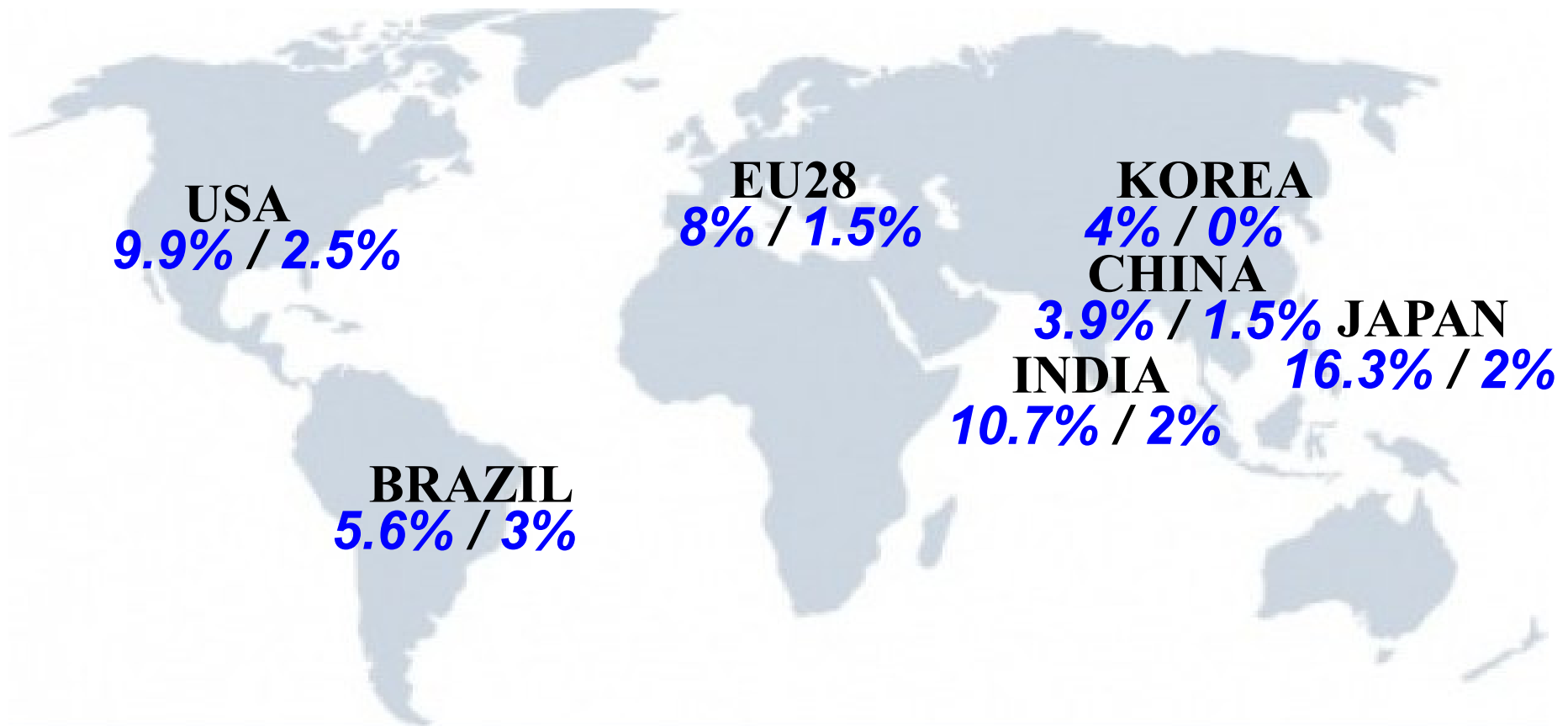
1. 根據工研院資料顯示，2023年中國車市隨銷售量達2700萬輛，年增3.9%；美國車市預估今年銷售仍較去年成長9.9%；日本預估今年銷售年增16.3%。整體來看，2023年全球銷售8660.8萬輛，年增6.1%。
2. 2023年銷售量佔比前五名分別為中國32.2%、美國18.2%、印度6%、日本5.6%、德國3.9%。
3. 2022年全球電動車為1600萬輛，預估2023年將突破2000萬輛，BEV（純電動車）在中國、美國及德國等銷量支撐下為市場主力，約佔電動車總銷量的46%；HEV（混合動力車）預估36.4%。PHEV（插電式混合動力汽車）約佔電動車17.5%，FCEV（燃料電池電動車）則佔電動車0.1%。
4. 以2023年電動車銷售佔比前五名為中國42.5%、美國13.1%、日本10.5%，德國及英國分別為6.6%及5.5%。
5. 2023年電動車銷售量前五名為豐田、比亞迪、特斯拉、現代起亞及大眾。

# 2023 Global Automobile Sales



GLOBAL 2023 **6.1%** → 2024 **2%**

2022 81M → 2023 **86.6M** → 2023 **88.3M**

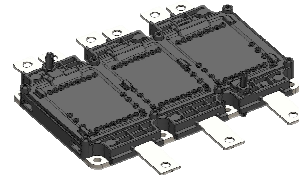
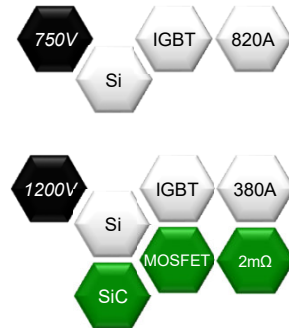


Source : Moody`s, Automotive News

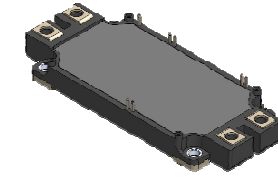
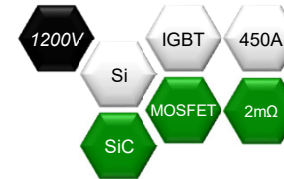
# Actron Power Device Solution for EV



## Actron xEV Power Modules Solution

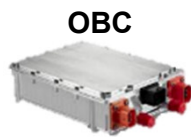


6-in-1 Power Module



2-in-1 Power Module

## Actron xEV Power Discretes Solution



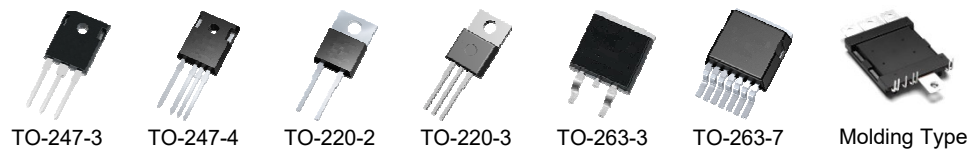
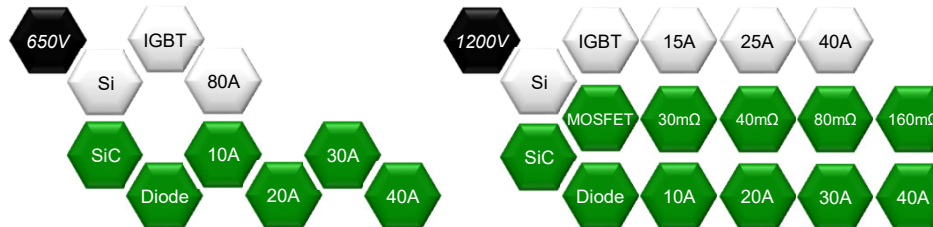
OBC



Converter



PSU





# Q & A