

Actron Technology

(8255.TT)



2023/Q3 Investor Conference

Speakers:

- 吳憲忠 George Wu: President / Spokesperson
- 黃錫欽 Jason Huang: VP of Sales & Marketing / Deputy Spokesperson
- 鍾曉瑩 Mia Chung : Special assistance / Investor Relations

Sep, 28th, 2023

Agenda



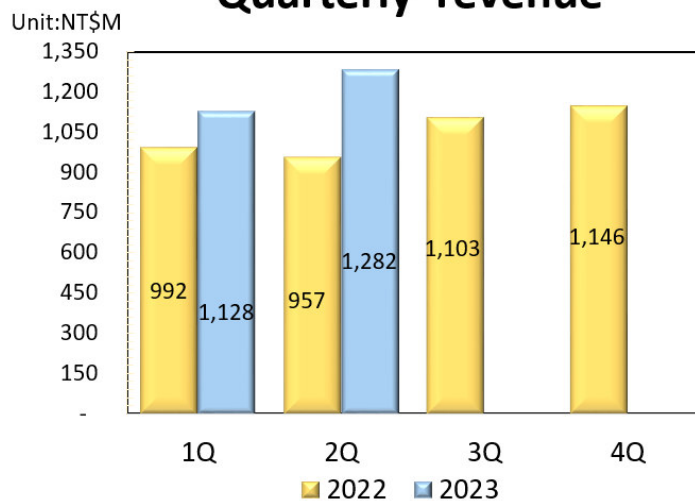
1. Financial Highlight
2. Global Automobile Sales
3. Q & A



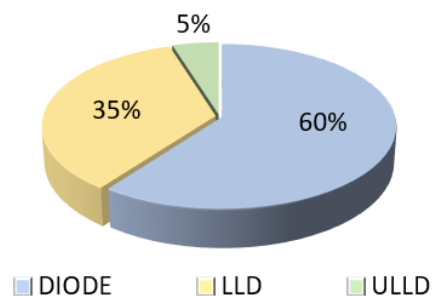
Financial Highlight

Sales Contribution by Products

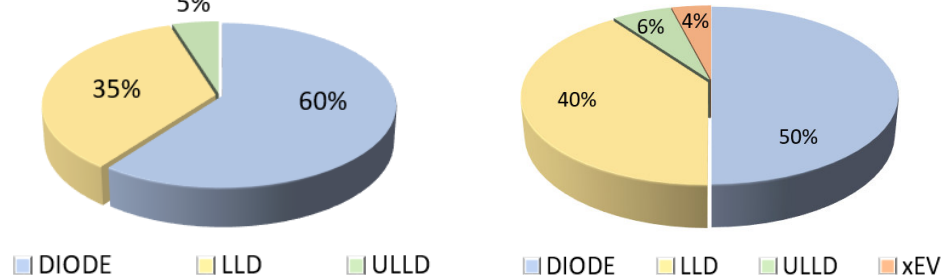
Quarterly revenue



2021



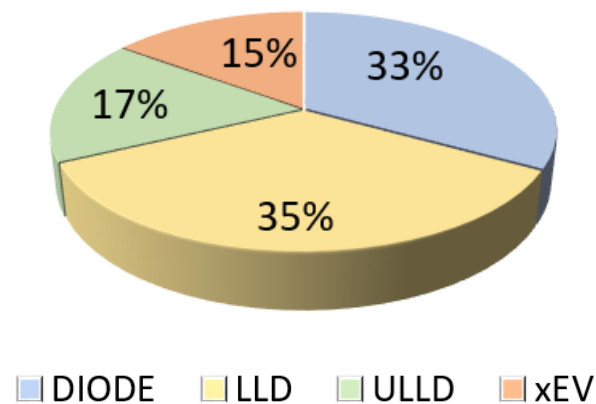
2022



Quarterly EPS



2023(F)



2023 Q2/Q3 全球車市概況



1. 2023年6月的世界汽車銷量達到787萬台，年增11%；2023年1-6月的世界汽車銷量達到4,243萬輛，年增11%。由於晶片供給改善，世界汽車行業的運行明顯改善，導致國際汽車銷量改善。
2. 7月份銷量，Toyota排名第一，占總銷量的10.2%，較6月份下滑5%。第二名為Volkswagen品牌，占比6.6%，7月銷量較6月下降13%，歐洲與大陸等地銷量下滑為主因。第三、四名分別為Honda、Ford，兩者7月銷量均較6月份微幅下滑。第五名由大陸品牌比亞迪拿下，身為前10名中唯一僅銷售新能源車的品牌。
3. 2023年上半年中國汽車銷量為1,324萬輛，在世界汽車市場占比31%。
4. 2023年世界新能源汽車走勢較穩，1-6月達到605萬輛，年增45%。6月達到128萬輛，年增43%，中國新能源汽車世界占比則超過60%。

Global IGBT/SiC Makers



Power Semi. Supplier Market Share (2022)

Global Power Semi. Sales \approx \$25.1B (2022)

Power Semiconductor Supplier (BJT, FET, IGBT, SiC, GaN, Module)	Market Share (Percentage)
	19.11%
	8.35%
	5.98%
	5.62%
	4.77%
	4.73%
	3.54%
	2.86%
	2.69%



Global Power IGBT Sales \approx \$8.2B (2022)

IGBT Power Solution Provider (Device, Discrete, and Module)	Market Share (Percentage)
	28.95%
	16.69%
	12.58%
	6.56%
	5.67%
	3.84%



Global Power SiC Sales \approx \$1.6B (2022)

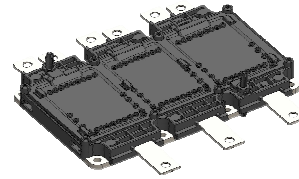
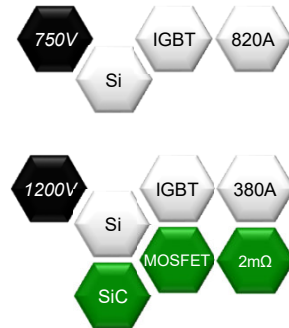
SiC Power Solution Provider (Device, Discrete, and Module)	Market Share (Percentage)
	37.21%
	20.46%
	13.29%
	9.49%
	7.08%
	2.55%

Source: APEC 2023, PCIM 2023, Omdia, TechInsights, Yole, Published Company Reports, Semiconductor Insights, EDN

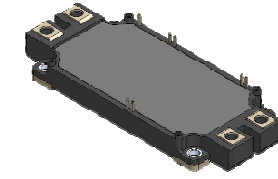
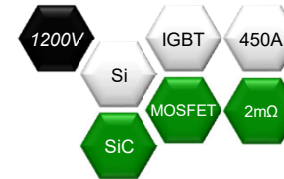
Actron Power Device Solution for EV



Actron xEV Power Modules Solution

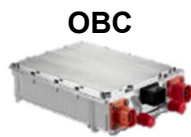


6-in-1 Power Module



2-in-1 Power Module

Actron xEV Power Discretes Solution



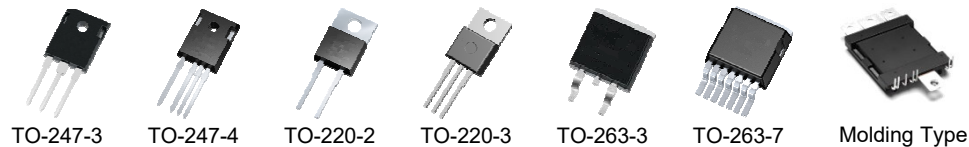
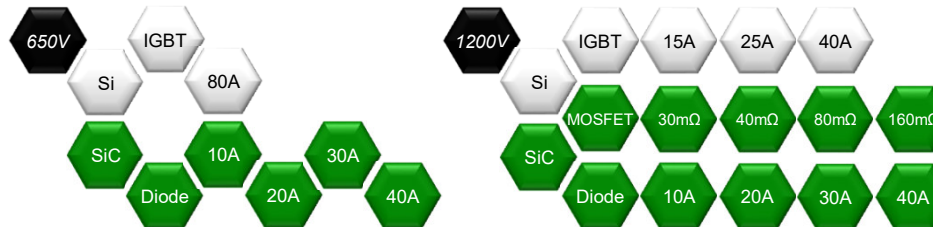
OBC



Converter



PSU





Q & A