

# Actron Technology

(8255.TT)



## 2023/Q4 Investor Conference

### Speakers:

- 吳憲忠 George Wu: President / Spokesperson
- 黃錫欽 Jason Huang: VP of Sales & Marketing / Deputy Spokesperson
- 鍾曉瑩 Mia Chung : Special assistance / Investor Relations

Dec, 28<sup>th</sup>, 2023

# Agenda

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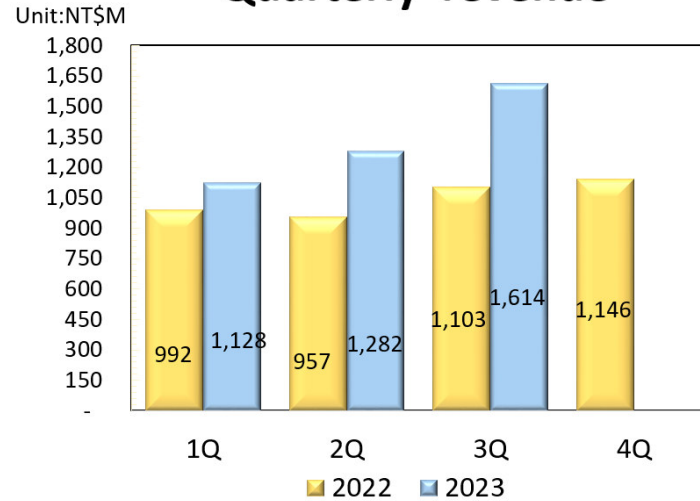
1. Financial Highlight
2. Global Automobile Sales
3. Q & A

# Financial Highlight

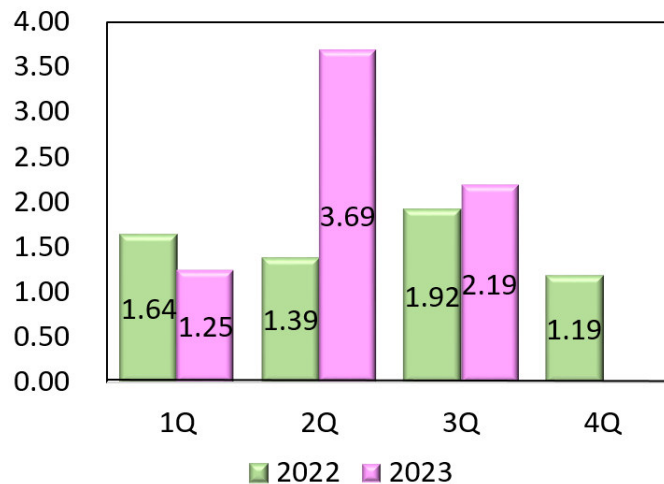
# Sales Contribution by Products



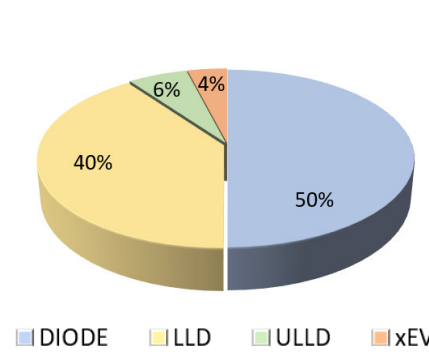
## Quarterly revenue



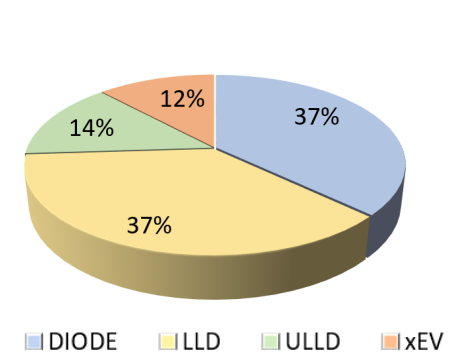
## Quarterly EPS



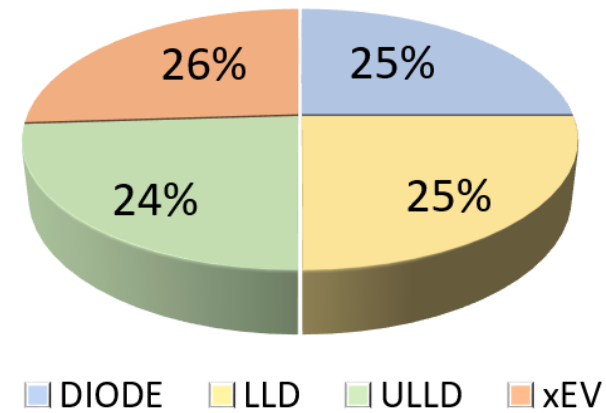
## 2022



## 2023 Q1-Q3



## 2024(F)



# 2023 Global Automobile Sales



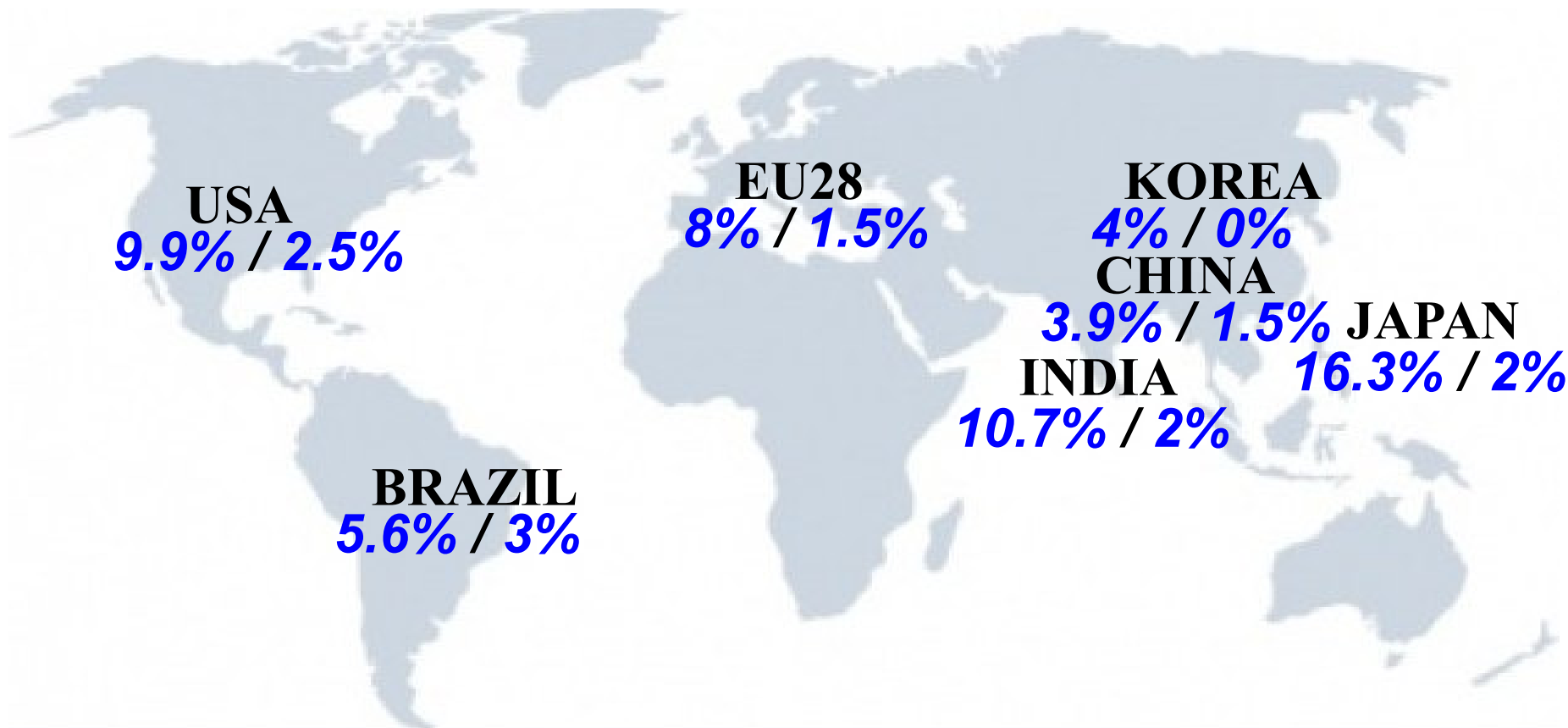
1. According to ITRI. data, China's auto market will reach 27 million vehicles in 2023, an annual increase of 3.9%; the U.S. auto market estimates that sales this year will still increase by 9.9% compared with last year; Japan's sales this year are expected to increase by 16.3% annually. Overall, global sales in 2023 will be 86.608 million vehicles, an annual increase of 6.1%.
2. The top five sales in 2023 are China 32.2%, the United States 18.2%, India 6%, Japan 5.6%, and Germany 3.9%.
3. There will be 16 million electric vehicles globally in 2022, and it is expected to exceed 20 million in 2023. BEV is the main force in the market, supported by sales in China, the United States and Germany, accounting for approximately 46% of total electric vehicle sales; HEV is estimated to be 36.4% . PHEV accounts for about 17.5% of electric vehicles, and FCEV accounts for 0.1% of electric vehicles.
4. The top five electric vehicle sales in 2023 are China with 42.5%, the United States with 13.1%, Japan with 10.5%, Germany and the United Kingdom with 6.6% and 5.5% respectively.
5. The top five electric vehicle sales in 2023 are Toyota, BYD, Tesla, Hyundai Kia and Volkswagen.

# 2023 Global Automobile Sales



GLOBAL 2023 **6.1%** → 2024 **2%**

2022 81M → 2023 **86.6M** → 2023 **88.3M**

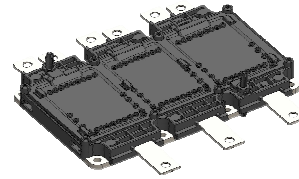
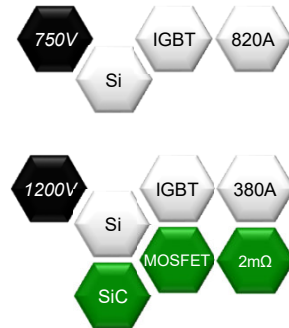


Source : Moody`s, Automotive News

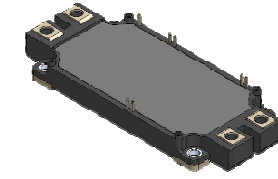
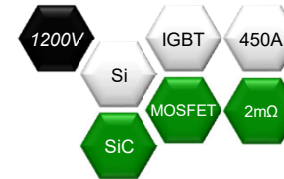
# Actron Power Device Solution for EV



## Actron xEV Power Modules Solution

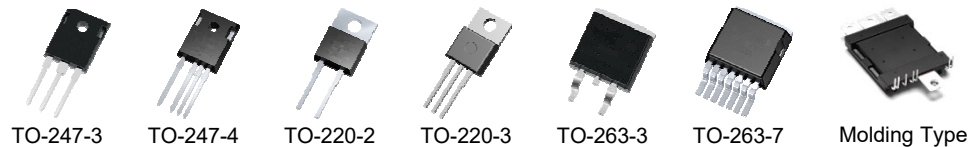
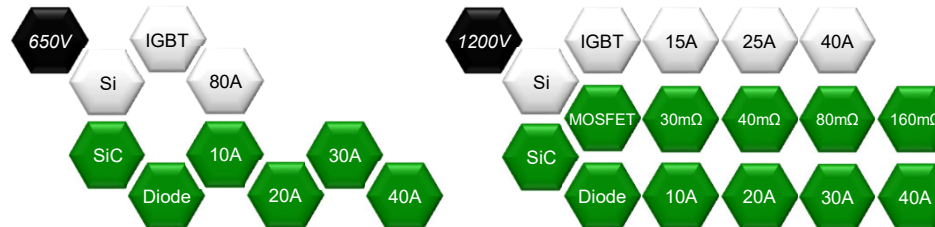
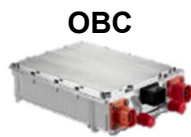


6-in-1 Power Module



2-in-1 Power Module

## Actron xEV Power Discretes Solution





# Q & A